

World-class hospitality technology solutions provider for hotels in Ghana



About IDS Next Business Solutions Pvt. Ltd

We are a globally leading Hotel Technology Solutions provider with decades of unmatched domain expertise. Being pioneers in Hotel ERP architecture, our forte lies in providing unparalleled technology solutions for hospitality properties across categories. With unrivalled domain expertise, our USP lies in creating solutions that help hotels increase revenue, optimize costs and above all provide enhanced guest experience.

We are a dynamic company, which fully understands emerging markets, and its high growth needs. We provide efficient solutions across categories such as large independent hotels, chain hotels, boutique or resort hotels and even small budget hotels. Our offerings include integrated hotel management software, restaurant management software, mobile apps and mobile analytic solutions etc.

Why IDS Next?

- Over 3 decades of domain knowledge
- Over 4300 customers
- 98% customer retention
- Presence in 42 countries
- 24/7 prompt technical support
- Over 300,000 software users
- Over 180,000 rooms powered daily

IDS Next in Africa

With regional headquarters at Nairobi, Kenya, we have over 100 hotel implementations in 11 countries across Africa.

Some of our prominent customers

































About ZealTech Solutions, Ghana

ZealTech Solutions is one of Ghana's leading IT solutions and services provider that aims to help businesses enhance their productivity by providing the right set of software solutions. The company offers wide range of IT services including ICT Maintenance & Support, IT Hardware & Networking, Hardware & Software Procurement, Data Backup & Disaster Recovery and Software Solution Implementation & Training.

ZealTech Solutions is the sole IDS Next partner and authorized product distributor in Ghana.

IDS Next Hotel PMS System



Modules

- Front Office Management Accounts Receivable Point of Sale Sales & Marketing
- Telephone Management Banquets & Conferences Food & Beverage Costing
- HR & Payroll Maintenance Management Materials Management
- Financial Management Membership Management



FORTUNENEXT 6.5 Professional

Modules

- Front Office Management Accounts Receivable Point of Sale Sales & Marketing
- Telephone Management Banquets & Conferences Food & Beverage Costing
- HR & Payroll Maintenance Management Materials Management
- · Financial Management



FORTUNENEXT 6.5 **Express**

Modules

- Front Office Management Accounts Receivable Point of Sale Sales & Marketing
- $\bullet \ \, \text{Telephone Management} \, \bullet \, \text{Food} \, \& \, \text{Beverage Costing} \, \bullet \, \text{Materials Management}$

Features

- Robust & all-in-one Hotel PMS
- Integrated modules
- Single application

- · Hot keys to work faster
- Single window operations
- PA DSS Certified

All three variants of Hotel PMS Systems have interfaces to EPABX, door lock, internet billing, Tally etc

Restaurant Management System



This is an ideal software for all type of F&B outlets including fine dine restaurants, food courts, quick service restaurants and take-away outlets.



This restaurant management software offers centralized management capabilities to restaurants and fine dining outlets operating under a chain or group.

Both of the applications have below mentioned modules –

Modules

- Food & Beverage Costing
- Point of Sale
- Materials Management
- Accounts Receivable

- Controlled production cost
- Table layout & reservation
- Integrated guest history
- Can be integrated with e-menu app

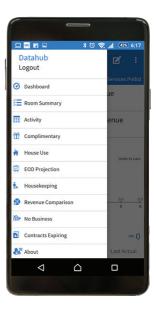


Mobile Analytics App

Downloadable on smartphones and tablets, this mobile analytics app helps Property Owners and General Managers in viewing real-time business critical hotel information on their phone anywhere, anytime.

- Room Summary: Number of rooms that are out of order, out of service, total rooms and availability of number of rooms to sell etc
- Activity: Number of walk-ins, day use rooms, expected departures, actual departures, stayovers, actual arrivals, early departures and extended stays etc
- **EOD Projection:** By accessing valuable data on total revenue, average revenue, maximum occupancy, minimum occupancy and no shows etc
- Revenue Comparison: By tracking the flow of revenue from heads including room sales and food & beverages sales

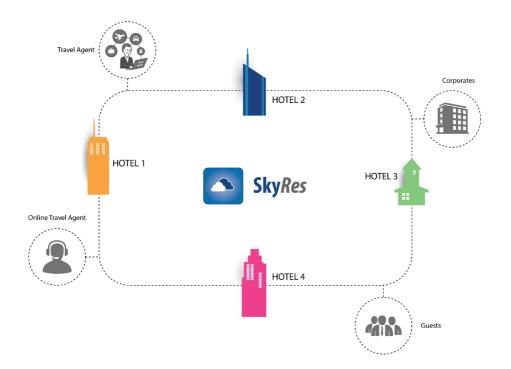






Implemented at the chain hotel's central reservation office (CRO), SkyRes centralizes and organizes reservation, inventory, rates related data in one place for easy access and management.

- Enables central reservation system (CRS) agents to accept bookings for multiple properties at once
- CRS agents can capture guest information once, then proceed with the itinerary booking for FIT reservations and group reservations
- Allows the chain hotel's CRO to assign travel agents, corporate offices, and sales offices separate logins to receive bookings based on allocation
- Enables CRS agents to send a unique link to guests to make online payments against their reservations





E-menu App

Easy Dine is a mobile based e-menu application designed for the niche needs of fine-dining restaurants. The application has been carefully designed to help restaurants maximize revenue and enhance dining experience of guests.

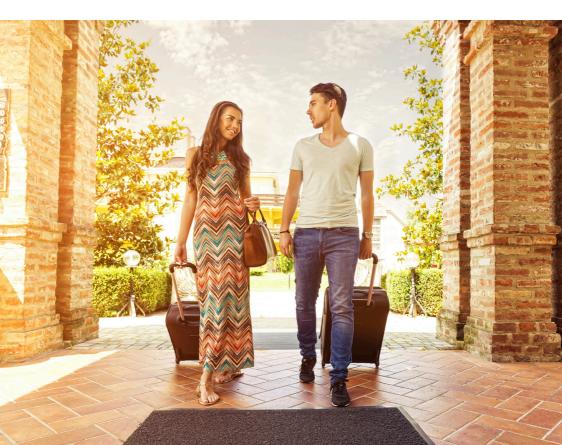
- Steward can directly send the KOT to the kitchen
- Open Table and Floating Guest feature helps users tag the guests as tables to take and track their orders
- Helps in taking feedback from guests for the service offered by your stewards
- Enables diners to view food items by recipe, image, video, recipe description, ingredients and more
- Enables guests to see their ¬final order summary including items ordered number of plates and price etc



Check-In App

Hoteliers now can drastically reduce the guest check-in time by leveraging our Easy Check-In app.

- · Allows hotel staff to quickly review expected arrival list for the day
- · Allows users to do partial check-in
- Hotel staff can capture guest details including photo and IDs via the app on the smartphone/tablet while walking them to their rooms
- Guests likes / dislikes are automatically populated into Easy Check-In app from the pre-registration doc





Business Intelligence Solution

Our business intelligence solution helps hotels gather, analyze and leverage a wide variety of data in order to gain competitive edge to assess risks and make more informed decisions.

- Reporting cost reduction analysis, finance reports
- Dashboards executive briefing books, scorecards, detailed drill-down
- Operational information to initiate measures and respond



Central Financial Reporting System

Streamlines complex process of financial accounting for hotels in chains and groups. Fortune CFRS integrates with the Hotel PMS System and automates the entry of data into respective ledgers.

- Real-time transfers of property-wise financial data to the head office
- Maintains centralized chart of accounts
- Maintains centralized transaction types (Books)
- Generates reports on trial balance, balance sheet, and profit & loss





It helps hotels simplify and accelerate the process of seamless communications with both guests and staffs. Hotels can communicate and stay in touch with their guests by sending out SMS alerts. Additionally, it helps users to send important notifications to their staffs, too.

- Efficiently helps user engage in SMS campaigns during events like food festival, new promotions, new facilities launched and many more
- Users can automate the process of SMS sending to guests on their birthdays and on other special occasions via this SMS Alert System
- Users can send SMS alerts to their staffs on VIP guest arrival and guest complaints etc that requires them to respond immediately
- Allows users to analyze SMS trends through a dashboard
- Most importantly, it ensures instant message delivery with no queue mechanism



Hotel 360

IDS Next empowers hotel operations with a unique solution set called Hotel 360. This is designed to enable a hotel to sell until the last room, grow room occupancy and increase RevPAR and ARR.







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